

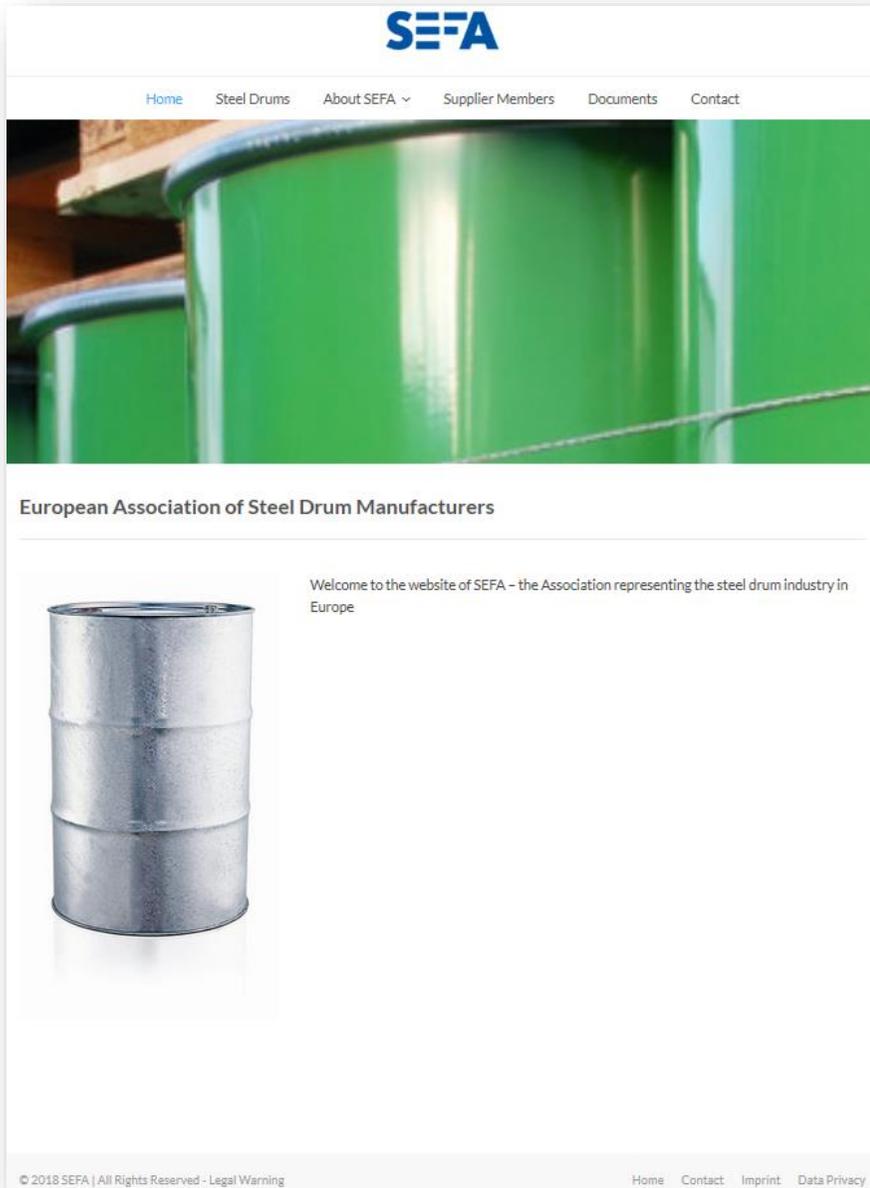
SEFA
European Association of Steel Drum Manufacturers

“SEFA at a glance”

Domenico Rinaldini & Niko Tessin & Jörg Höppner

International Industrial Packaging Conference
28.09.2023

SEFA: Structure, members, network



SEFA

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European Association of Steel Drum Manufacturers

Welcome to the website of SEFA - the Association representing the steel drum industry in Europe

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SEFA

- **Founded in 1953**
 - **25 Manufacturers**
 - **11 Suppliers**
 - **3 National Association**
 - **1 Associate Members**
 - **www.sefa.be**
-
- **11 European Countries**

- GERMANY**
- Gottlieb Duttenhöfer
 - Greif
 - Hemeyer
 - Mauser
 - Muhr & Söhne
 - Müller
 - Schütz
 - Siepe
 - *Beierling*
 - *Berger*

- NEDERLAND**
- Greif
 - Janus Vaten
 - Schütz
 - *Tri-Sure*

- BELGIUM**
- Greif
 - *Arplas Welding*
 - *Aalterpaint*
 - *Merco Machines*
 - *Remy International*

- SPAIN**
- Greif
 - Schütz
 - *Nordson*

- Other Countries**
- *Balmer Lawrie (United Arab Emirates)*
 - *Technocraft (India)*
 - *New Green (China)*

- UK**
- Greif

- SWEDEN**
- Greif

SEFA

- 25 Manufacturers from 12 companies
- 13 Manufacturers are members of 3 national Associations
- 11 Supplier members
- 11 European Countries represented

- POLAND**
- B&B

- CZECHIA**
- Greif

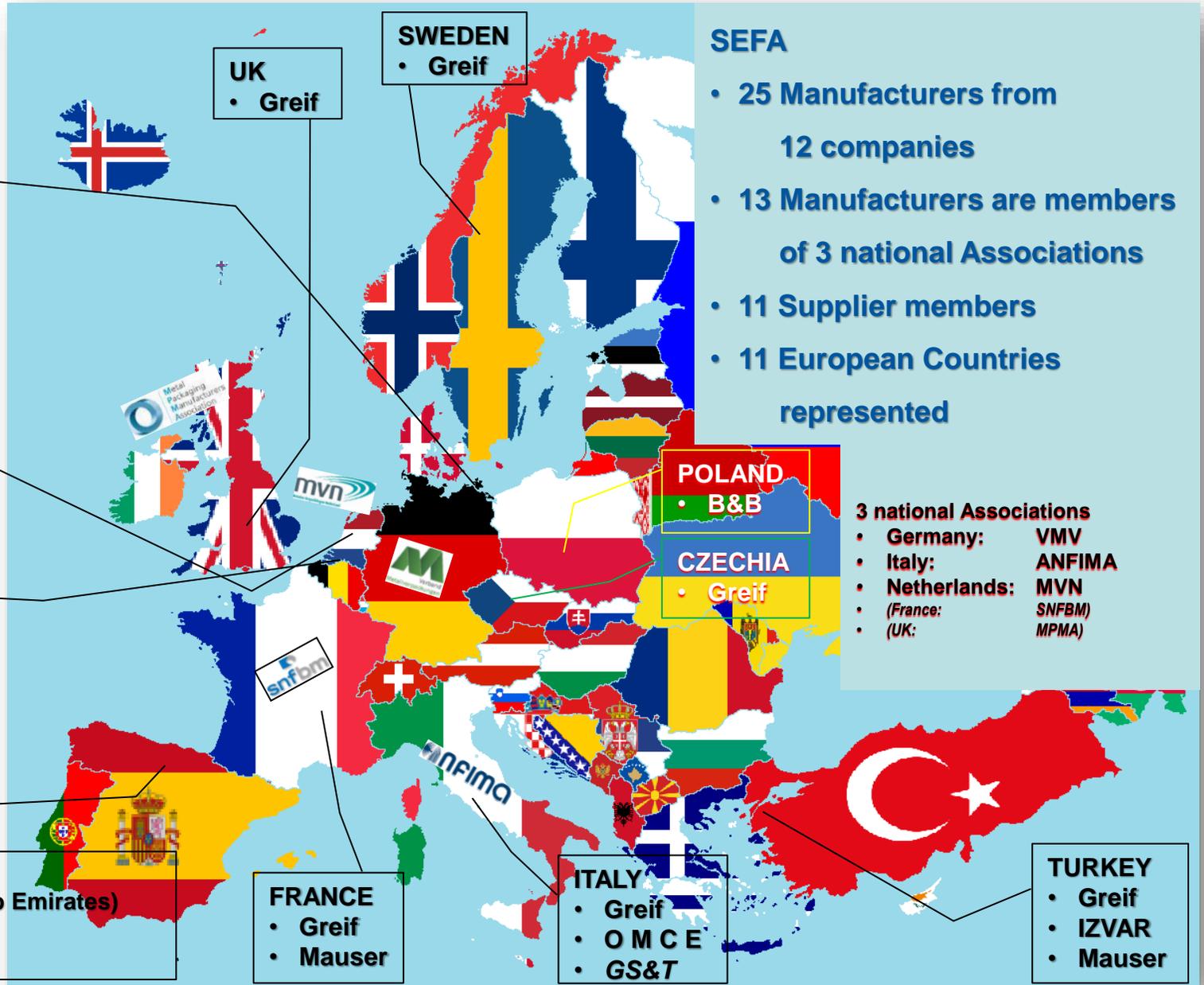
3 national Associations

- Germany: VMV
- Italy: ANFIMA
- Netherlands: MVN
- (France: SNFBM)
- (UK: MPMA)

- FRANCE**
- Greif
 - Mauser

- ITALY**
- Greif
 - O M C E
 - GS&T

- TURKEY**
- Greif
 - IZVAR
 - Mauser



Supplier members



machines and complete production lines for the production of steel drums



aalterpaint

Packaging coatings



clamping rings, lids, seals and closing units



Coating / painting technologies



TECHNOCRAFT
INDUSTRIES INDIA LTD.

Drum closures



Machines for Sheet feeding, Flanging, Beading, Folding, Screwing ...



Drum closures



Seam welders, coating systems, curing ovens



machines and complete production lines for the production of steel drums



纽格润
New
Green

Drum making equipment



Arplas Welding

Drum- and Pailwelders

SEFA: Involved in ...

- **European Industrial Packaging Association (EIPA)**
- **Alliance of European Industry Sectors Involved in the Transport of Dangerous Goods (INDA)**
- **International Confederation of Drum Manufacturers (ICDM)**
- ***UN Sub-Committees of Experts on the***
 - ***Transport of Dangerous Goods – UN SCE TDG***
 - ***(Globally Harmonized System of Classification and Labelling of Chemicals – UN SCE GHS)***
- ***ISO/TC 34/SC17/WG5 Food packaging manufacturing***
(ISO/TC 34 Food products) (issue “Hygiene Management of packaging manufacturing”)
- ***ISO/TC 323 Circular Economy***
- ***...***

SEFA & EIPA (European Industrial Packaging Association):

European Industrial Packaging Association

EIPA

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Welcome to the official website of EIPA
the Association representing the European industrial packaging industry in Europe

European Industrial Packaging Association (EIPA) // Tersteegenstraße 14 // 40474 Düsseldorf, Germany // Phone: +49 211 45465 21 // Fax: +49 211 45465 30 // E-Mail: info@eipa-info.eu

- Similar to IPANA in US
- EIPA established in 2008
- SEFA – European Association of Steel Drum Manufacturers



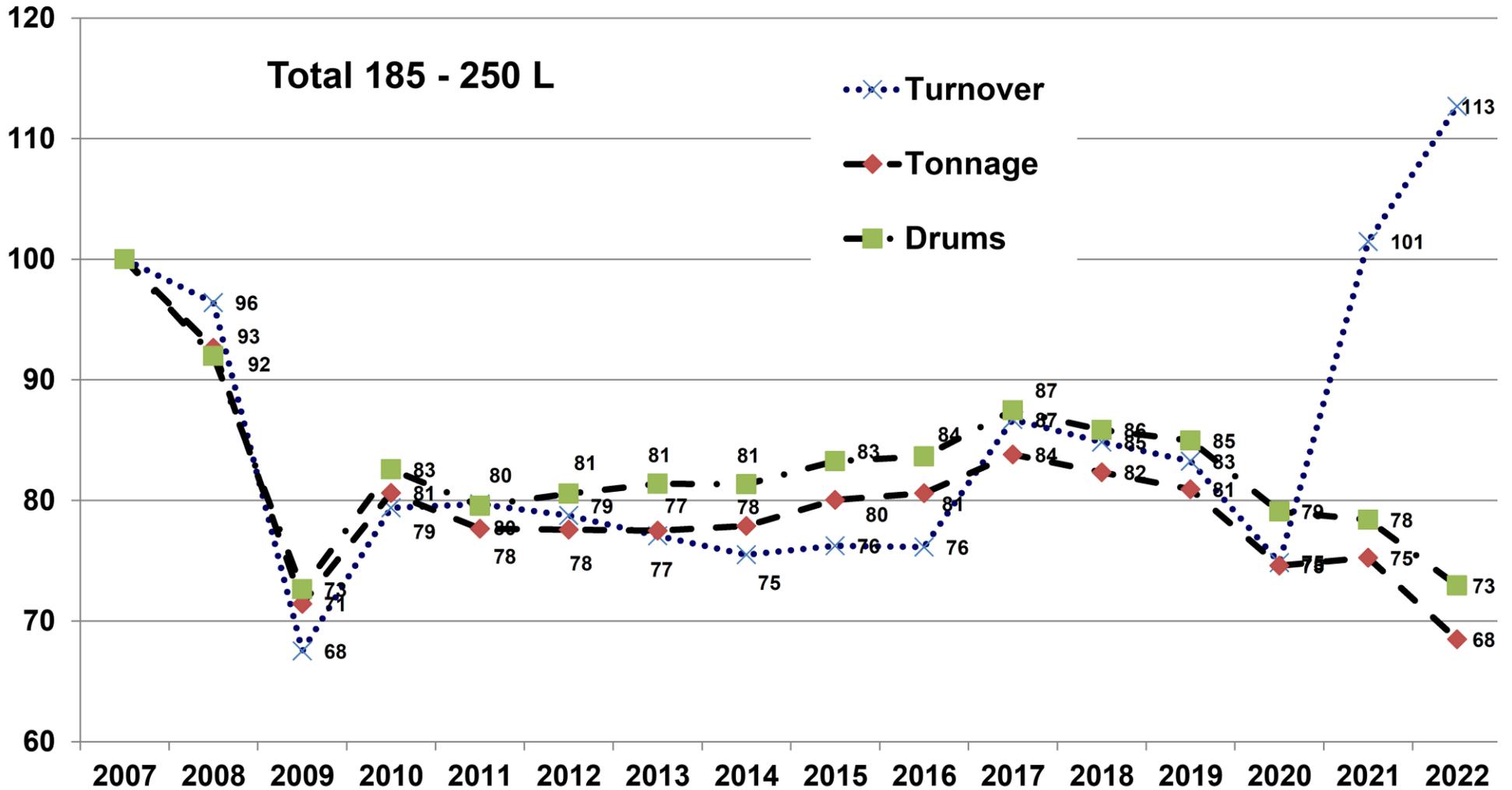
- SEFFI – European Association of Fibre Drums Manufacturers



- SERRED – European Association of Reconditioners



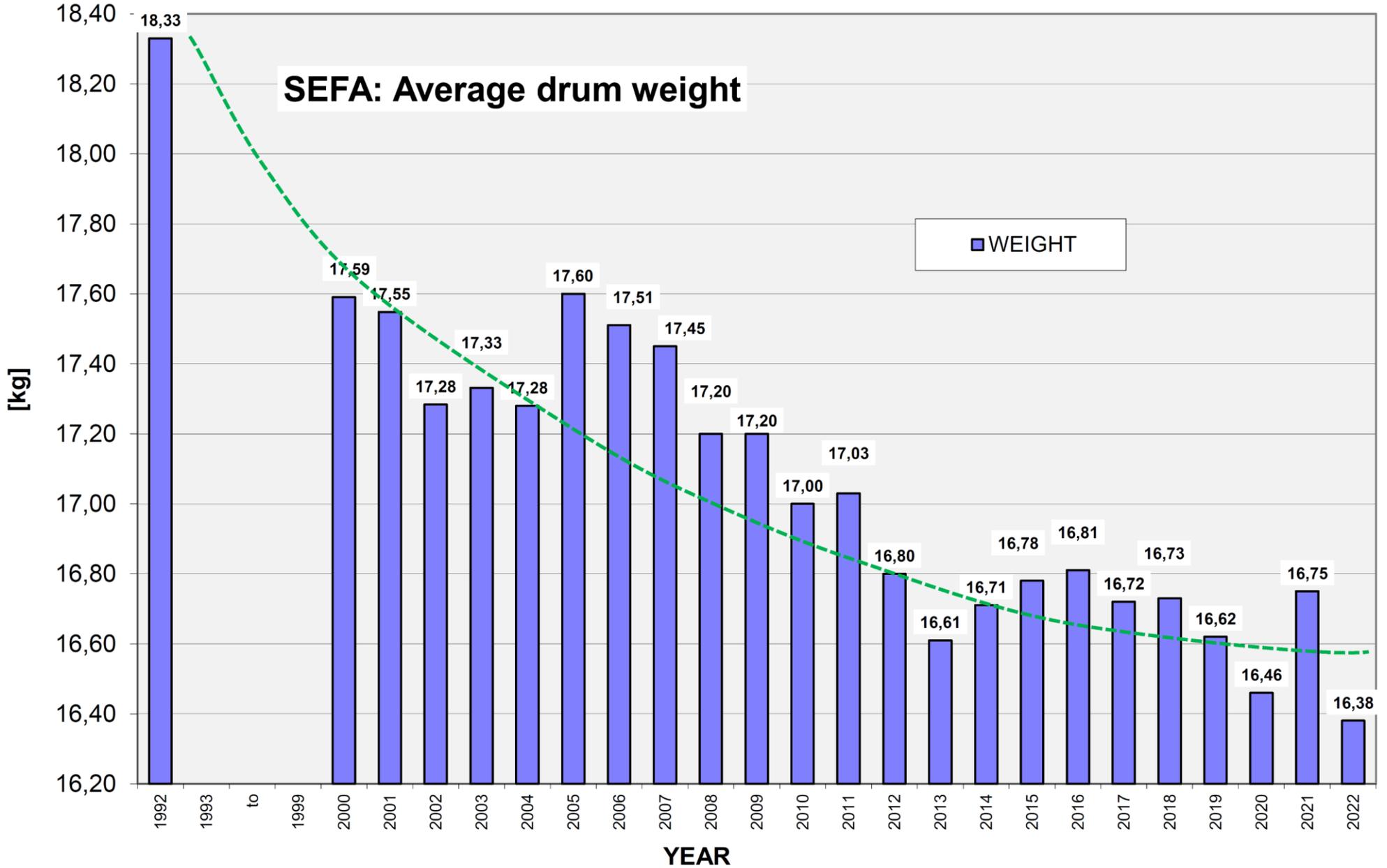
- General Secretariat: SEFA (c/o German Metal Packaging Association VMV)



Statistics: Number of drums

YEAR	MEMBER COUNTRIES (Companies)	18 - 184 L	185 - 250 L			GRAND TOTAL	2000 =100%	Y _n + Y _{n+1}	2 years average
			Tight Head	Open Head	Total				
2005	12 (39)	6.888.435	28.233.470	7.649.565	35.883.035	42.771.470	91%	74.047.093	95%
1/2006	12(39)	3.126.712	15.291.385	4.095.705	19.387.090	22.513.802	49%		
2/2006	12(32)	3.320.643	14.777.524	3.999.444	18.776.968	22.097.611	47%		
2006	12 (39)	6.447.355	30.068.909	8.095.149	38.164.058	44.611.413	96%	74.921.181	96%
2019	11(26)	3.411.621	22.435.461	8.798.495	31.233.956	34.645.577	79%	60.304.041	78%
1/2020	11(25)	1.579.224	11.101.273	3.702.316	14.803.589	16.382.813			
2/2020	11(25)	839.667	10.382.880	3.883.616	14.266.496	15.106.163			
2020	11(25)	2.418.891	21.484.153	7.585.932	29.070.085	31.488.976	73%	57.885.685	75%
1/2021	11(25)	1.505.390	10.887.021	3.931.301	14.818.322	16.323.712			
2/2021	11(25)	1.784.009	10.395.817	3.601.461	13.997.278	15.781.287			
2021	11(25)	3.289.399	21.282.838	7.532.762	28.815.600	32.104.999	73%	55.627.250	72%
1/2022	11(25)	1.863.921	10.927.472	3.948.310	14.875.782	16.739.703			
2/2022	11(25)	1.667.097	8.820.327	3.115.541	11.935.868	13.602.965			
2022	11(25)	3.531.018	19.747.799	7.063.851	26.811.650	30.342.668	68%		

Index: 2/2022 over 2/2021	93,45	84,84	86,51	85,27	86,20
Index: 2022 over 2021	107,35	92,79	93,78	93,05	94,51



- **EU Packaging and Packaging Waste regulation**



Fundamental

- EU Commission: publishes draft EU Packaging and Packaging Waste regulation (PPWR) in November 2022
- revision of the Packaging and Packaging Waste Directive (PPWD)
- Directive becomes a Regulation
- Most requirements therefore apply directly to economic operators
- Main Issue for SEFA: “Drums” (and other primary packaging as pails, canisters and IBC) are wrongly listed in the context of “transport packaging” and Article 26 foresees reuse targets for these
- SEFA has formed a PPWR Task Force and works together with a consultancy to influence the legislative process and correct this mistake



Brussels, 30.11.2022
COM(2022) 677 final

2022/0396 (COD)

Proposal for a

REGULATION OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL
on packaging and packaging waste, amending Regulation (EU) 2019/1020 and Directive (EU) 2019/904, and repealing Directive 94/62/EC

(Text with EEA relevance)

{SEC(2022) 425 final} - {SWD(2022) 384 final} - {SWD(2022) 385 final}

EN

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SEFA drafted clarification note “Sales versus Transport packaging“

Key points raised by this note:

1. Remove ambiguity coming from conflicting definitions and additional elements within the Commission's proposal.
2. Maintain uniform usage of the definitions across the entire text i.e. Recital 10
3. Set guidelines for the various formats of reusable packaging and their rotational capacity as outlined in Article 10.
4. Address specific circumstances of the market for industrial (“B to B”) packaging, which are not adequately reflected in the Commission’s proposal and the adjustments made by the Council.

Thus, we invite the Council to consider using the wording in **recital 10**, which correctly distinguishes between sales packaging, grouped packaging and transport packaging, as visualised below.



Sales Packaging (primary) :
steel drum, soda can

**Grouped packaging
(secondary) :** carton tray

Transport packaging (tertiary) :
wooden pallet